

**College of Southern Maryland AS Business Administration
to Excelsior College BS Business, General Business concentration**
Revision: February 2015

This program plan outlines how students can transfer from the **College of Southern Maryland AS Business Administration** program to the **Excelsior College BS Business, General Business concentration** program. Upon completion of the **AS Business Administration**, the following credits will apply for students enrolling in the **BS Business, General Business concentration** program.

College of Southern Maryland Credits	Semester Hours	Excelsior College Requirements	Semester Hours
ACC 2010: Principles of Accounting I	3	Financial Accounting	3
BAD 1335: Applied Business Communications	3	Computers Requirement	3
ECN 1015: Introduction to Business in a Market Economy	3	Social Science/History Requirement	3
ENG 1010: Composition and Rhetoric	3	Written English Requirement	3
Elective*	3	General Elective	3
ACC 2020: Principles of Accounting II	3	Managerial Accounting	3
ECN 2020: Principles of Microeconomics	3	Microeconomics	3
ENG 1020: Composition and Literature	3	Written English Requirement	3
Arts/Humanities	3	Humanities Elective	3
MTH 1560: Elementary Calculus OR MTH 1200: Calculus I and Analytic Geometry	3	Mathematics Requirement	3
Social/Behavioral Sciences	3	Social Science/History Requirement	3
BAD 2070: Business Law I	3	Business Law	3
ECN 2025: Principles of Macroeconomics	3	Macroeconomics	3
MTH 2300: Introduction to Statistics	3	Statistics	3
Biological/Physical Sciences with lab	4	Natural Science Requirement	3
Elective*	3	General Elective	3
BAD 2960: Business Capstone	1	Business Elective	1
COM 1010: Basic Principles of Speech Communication OR COM 1650: Introduction to Public Speaking	3	Humanities Elective	3
Elective*	4	General Elective	3
Biological/Physical Sciences	3	Art/Science Elective	3
Total Credits Required for Associate's	60	Total Credits Accepted From Associate's	58

* Any CSM course numbered 1001 and above except ACC 1015: Fundamentals of Accounting Practice or MTH 1040

Credits Beyond The Associate's That Can Be Transferred OR Taken At Excelsior

College of Southern Maryland Credits	Semester Hours	Excelsior College Requirements
BAD 1210 Principles of Management	3	Principles of Management
BAD 2610 Principles of Marketing	3	Principles of Marketing
Art/Science Electives to include at least 6 credits in Social Science/History and 3 credits in the Humanities	24	Art/Science Electives to include at least 6 credits in Social Science/History and 3 credits in the Humanities
General Elective Credit	2	General Elective Credit
Business Electives	6	Business Electives
Total Additional Credits	38	

Credits To Be Taken At Excelsior College *	
Excelsior College Requirements	Semester Hours
INL 102: Information Literacy	1
BUS 323 Business Ethics	3
BUS 311 Organizational Behavior	3
BUS 350 Principles of Finance	3
BUS 425 Operations Management	3
Upper level Business Electives	6
BUS 495: Integrated Business and Management Assessment*	3
Total Credits	22

* The above credits (with the exception of the **Capstone** course) may also be transferred in or taken at another 4-year regionally accredited institution.

Evaluation Summary	Semester Hours
Credits Accepted from Associate's Degree	60
Additional Credits Beyond the Associate's Degree	38
Credits from Excelsior *	22
Total Credits Required for Bachelor's Degree	120

* Students are required to take a minimum of **12.00 credits** from Excelsior to qualify for partner pricing.

NOTE: Excelsior College reviews every student individually and this guide is just a sample scenario. Actual requirements will be dependent on the courses a student transfers to Excelsior.