

**Terra Community College Associate of Technical Study-Management Concentration
to Excelsior College Bachelor of Science in Business**
Revision: April 2013

This program plan outlines how students can transfer from the **Terra Community College Associate of Technical Study--Management Concentration** program to the **Excelsior College Bachelor of Science in Business** program. Upon completion of the **Associate of Technical Study**, the following credits will apply for students enrolling in the **Bachelor of Science in Business** program.

Terra Community College Credits	Semester Hours	Excelsior College Requirements	Semester Hours
ACC1100: Financial Accounting	4	Financial Accounting	4
ECO2010: Macroeconomics	3	Principles of Macroeconomics	3
ENG1050: College Composition I	3	English Composition I	3
ENG1060: College Composition II	3	English Composition II	3
Suggested: LAW2420: Business Law	3	Business Law	3
MGT1190: Management	3	Principles of Management	3
MRT1010: Marketing	3	Principles of Finance	3
MRT1120: Personal Selling	4	Free Electves (Any Academic Area)	4
MTH1310: Intermediate Algebra	4	Arts and Sciences Electives	4
MUS1200: Introduction to Music Technology	3	Arts and Sciences Electives	3
SPE2010: Effective Speaking	3	Humanities Electives	3
MUS1030: Music Technology & Business	2	Free Electves (Any Academic Area)	2
MUS1040: Professional Seminar	4	Arts and Sciences Electives	4
MUS1210: Music Theory I	3	Humanities Electives	3
MUS1220: Music Theory II	3	Humanities Electives	3
MUS1250: Aural Skills II	1	N/A - excess credit	0
MUS17xx: Applied Music	4	Arts and Sciences Electives	4
MUS1240: Aural Skills I	1	Free Electves (Any Academic Area)	1
MUS1820: MIDI Sequencing	3	Free Electves (Any Academic Area)	3
MUS1830: Digital Audio	3	Free Electves (Any Academic Area)	3
MUS2110: History & Literature of Music I	3	Arts and Sciences Electives	3
MUS2130: History & Literature of Music II	3	Arts and Sciences Electives	3
Total Credits Required for Associate's	66	Total Credits Accepted From Associate's	65

* Excelsior College requires credits in both College Algebra at the level of Pre-Calculus or above and Statistics. Depending on what the student takes at their home institution, they will need the other requirement for Excelsior College.

Credits Beyond The Associate's That Can Be Transferred OR Taken At Excelsior

Terra Community College Credits	Semester Hours	Excelsior College Credits
MTH2010: Statistics	4	Statistics Requirement
MTH2310: College Algebra	3	Math at the level of Precalculus or higher
BIO1070: Environmental Science	3	Natural Science Requirement
ECO2020: Microeconomics	3	Principles of Microeconomics
SOC2010: Fundamentals of Sociology	3	Social Science Requirement
MGT2650: Organizational Behavior	3	Organizational Behavior Requirement
PSY1210: General Psychology	3	Social Science Requirement
MGT2560: Small Organizational Development	4	Business Elective
ACC1200: Managerial Accounting	4	Managerial Accounting
CIT1090: Computer Fundamentals	3	Computer Requirement
Total Additional Credits	33	

* Excelsior College requires credits in both College Algebra at the level of Pre-Calculus or above and Statistics. Depending on what the student takes at their home institution, they will need the other requirement for Excelsior College.

Credits To Be Taken At Excelsior College *

Excelsior College Requirements	Semester Hours
BUS*350: Principles of Finance	3
BUS*323: Business Ethics	3
BUS*425: Operations Management	3
BUS*495: Business Strategy	3
Upper-Level Business Electives (300 and 400 level business courses that are not core)	9
INL*102: Information Literacy	1
Total Credits	22

* The above credits (with the exception of the **Capstone** course) may also be transferred in or taken at another 4-year regionally accredited institution.

Evaluation Summary	Semester Hours
Credits Accepted from Associate's Degree	65
Additional Credits Beyond the Associate's Degree	33
Credits from Excelsior *	22
Total Credits Required for Bachelor's Degree	120

* Students are required to take a minimum of **12.00 credits** from Excelsior to qualify for partner pricing.

NOTE: Excelsior College reviews every student individually and this guide is just a sample scenario. Actual requirements will be dependent on the courses a student transfers to Excelsior.